address: 911 Lakepointe St., MI 48230

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website: WWW.MELISSAAGRESTA.COM

phone: 313.919.3032

Education

ACADEMY OF ART UNIVERSITY. San Francisco, CA Bachelors of Fine Arts, Web Design & New Media

MACOMB COMMUNITY COLLEGE, Warren, MI Associates, Art for Advertising

Work Experience

PLANTE MORAN Graphic Designer / Proposal Team Specialist

- Development of new propsal template to be used firm-wide.
- Interfaced with copywriters and partners to develop a methodology that would relate to current and potential clients.
- Advise clients and partners on strategies to reach a particular audience.
- Illustrates concept by designing rough layout of art and copy regarding arrangement, size, type size and style, and related aesthetic concepts.

- MERSINO/GLOBAL PUMP. Art Director / Marketing Coordinator
 Spearheaded the design process for all long-term and short-term corporate marketing projects (inception to completion).
- · With a very limited Marketing budget, revitalized and infused consistent brand imagery throughout all platforms of Mersino & Global Pump. Branding efforts included literature, business cards, giveaways, vehicles, trade show displays, a time-lapse video, and the backdrop for a yet-to-be-launched website.
- · Managed the creation, delivery and storage of trade show displays.
- Executed marketing e-campaigns, which introduced new financing options for customer base.
- Coordinated the delivery of literature, merchandise, and display materials to our company representatives throughout North America.
- Developed method for generating sophisticated Pump Performance Curves through the utilization of InDesign, Illustrator, and Photoshop. Pump Performance Curves are used by the Sales Team as a visual benchmark when competing for a bid.
- Organized meetings with Engineering and Sales teams in a cross-functional effort to ensure accuracy of all Cut Sheets and Pump Specs.

ROUND TABLE SIX. Art Director

- Coordinated with 7 member team to develop engaging and innovative graphic designs for flyers, posters and page layouts; provided guidance and direction on complex large scale projects.
- Conferred with clients to formulate objectives, budgets, background information, presentation approaches, styles, and techniques.
- Designed new, on-brand visual elements focusing on messaging and brand. Devised graphical elements, illustrations and infographics upon clients' requests.
- Conceptualized illustration and photography ideas for stories to best portray the

GENERAL MOTORS. Customer District Specialist

- Represented GM on the front line as a point of contact and liaison between the customer and GM dealerships. Provided current & relevant information upon customer & dealership requests regarding account/case status, to ensure favorable outcomes.
- Executed first class "Customer Experience" to build and/or maintain customer loyalty.
- Analyzed, investigated and coordinated with GM dealerships to offer the most cost effective value proposition to customers.
- · Presented all potential resolutions to customers and carefully managed their expectations.
- Created standardized business case template, which was recognized by management and later utilized by all district specialists.
- Identified up-sell opportunities to drive additional revenues. Empowered to offer customers' Owner Loyalty Certificates, which could be applied toward the purchase/lease of a new GM vehicle.

SIGNCO. Graphic Designer

- Designed graphic elements in Photoshop, InDesign, and Illustrator that would be integrated to clients' literature, business cards, menus, brochures, posters, etc.
- Customized all vinyl banners and signage. These include mesh, indoor/outdoor, window, pole(s) and vehicle banners.
- · Worked directly with clients to gain direction on projects, while also providing insight and a multitude of concepts.
- Created slide templates and PPT materials for presentations to clients.

Professional Skills

PHOTOSHOP										
ILLUSTRATOR	•	•	•	•	•	•	•	•	•	•
INDESIGN	•	•		•	•	•		•	•	•
AFTER EFFECTS		•		•	\circ	\circ	\circ	0	\circ	\bigcirc
QUARKXPRESS				•		•	•	•	•	•
ACROBAT	•	•	•	•	•	•	•	•	•	•
FLASH	•	•	•	0	0	0	0	0	0	0
PREMIER PRO	•	•			\circ	\circ	0	\circ	\circ	\bigcirc
FIREWORKS							\bigcirc	\bigcirc	\bigcirc	0
BRIDGE						0	0	0	0	\circ
FINAL CUT PRO		•		•	•				\circ	\bigcirc
MS OFFICE									0	\circ
MAC OS										
WINDOWS OS										

Internships & Volunteer Work

EMERALD CITY LIGHTS. Seattle, WA

- · Created brand identity through execution of multi-media
- Designed annual posters to advertise and promote fund-raising

HALO DESIGNS. Troy, MI

- Prepped product for Corvette photoshoots
- Staged various illumination techniques
- Proofed final shoots and managed photo corrections

Recognition

2008-2011

2000 National Scholastic Art and Writing Awards (E. Detroit HS)

- Received a perfect score from a panel of "blind" judges.
- *Leadership Award for Excellence in Your Role* (Best Buy)
- Taking ownership of the department and leading in sales for the quarter

10 out of 10 Net Promotor Score (Best Buy)

• Demonstrating behaviors that support the corporate sales model

Sales Team Award (Best Buy)

• Thorough understanding of current company priorities